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Socio-economic aspects of the development of the tourism and hospitality industry in the Russian Federation

Социально-экономические аспекты развития индустрии туризма и гостеприимства в Российской Федерации

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Abstract

This trend has affected both tourist countries and countries where tourism is not the primary economic sector. This paper examines the socio-economic aspects of the development of the Russian Federation's tourism industry in recent years. The objective of the study is to evaluate the development of the tourism industry in Russia. For this purpose, the issues of methodology for collecting official statistical information in tourism are considered, statistical data on tourism development are analyzed, and key indicators of the Tourism Development Strategy in the Russian Federation for the period up to 2035 are analyzed. The authors used general scientific research methods, namely, methods of reviewing the economic literature on the stated topic, analyzing statistical data characterizing the development of tourism in the Russian Federation in 2014–2018, and synthesizing the results obtained. The data source was indicators characterizing the development of the tourism and hospitality industries in Russia, the activities collective accommodation

Аннотация

Эта тенденция затронула как туристические страны, так и страны в которых туризм не является основной отраслью экономики. В данной работе рассматриваются социальноэкономические аспекты развития индустрии туризма в Российской Федерации в последние годы. Целью работы является оценка развития туристической отрасли в России. Для этого рассматриваются вопросы методологии сбора официальной статистической информации в сфере туризма, анализируются статистические данные развития туризма, анализируются ключевые индикаторы Стратегии развития туризма в Российской Федерации на период до 2035 г. При подготовке данной статьи использовались общенаучные метолы исследования, а именно методы обзора литературы по заявленной теме, анализа статистических данных, характеризующих развитие туризма в Российской Федерации за период с 2014-2018 годы, синтез, для обобшения полученных результатов. Источником данных послужили показатели, характеризующие развитие индустрии туризма и гостеприимства в России, деятельность



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facilities, and tourist companies. The study describes the social and economic aspects of the development of the tourism and hospitality industries in Russia for 2014–2018, identifies the necessary organizational and economic conditions to increase the volume of domestic tourism through administrative, fiscal, and social measures, proposes mechanisms to stimulate national tourism development to achieve the key indicators of tourism development until 2035.

Keywords: tourism, tourism industry, hospitality industry, tourist product, tourist market.

Introduction

In the context of the global spread of coronavirus infection, one of the most affected areas of the world and the Russian economy is the tourism and hospitality industry. This is primarily because the tourism and hospitality industry has a multiplier effect, which is reflected in the stimulating effect on the economy's related sectors. However, in times of crisis, this factor also plays the opposite, negative role — other businesses and organizations of the tourism and hospitality industry suffer along the chain (Burns, 1998).

In Russia, tourism plays a vital role in the economy; for example, the creation of 1 job in the tourism industry entails the creation of up to 5 jobs in the economic sectors related to tourism, and every 1,000 tourists account for the creation of up to 13 jobs in the country's economy. The average annual growth rate of the tourism industry in Russia in recent years was approximately 7%. From 2014 to 2018, the number of tourist trips increased by 1.5 times and amounted to 96.1 million trips (Directive № 2129-R, 2019).

According to experts, Russia is a country with a vast tourism potential that has yet to be fully exploited (Andrades & Dimanche, 2017). However, the development of tourism in Russia also faces serious problems, namely:

- 1) poorly developed road and tourism infrastructure in general (Andrades & Dimanche, 2017);
- 2) low level of staff quality in the tourism industry, problems in staff training and education (Briedenhann & Wickens, 2004; Poddubnaya et al., 2020);

размещения; коллективных средств деятельность туристских фирм. В результате характеристика исследования даётся экономических социальных и развития индустрии туризма и гостеприимства в России за 2014-2018 гг., определяются необходимые организационно-экономические условия увеличения объёмов внутреннего туризма за счёт мер административного, налогового социального характера, И предлагаются механизмы, стимулирования развития национального туризма в целях достижения ключевых индикаторов развития туризма до 2035 г.

Ключевые слова: туризм, сфера туризма, сфера гостеприимства, туристский продукт, туристский рынок.

3) low-quality management in the tourism industry (Chibir and Shirko, 2015).

This study aims to assess the development of the tourism industry in Russia in recent years. The following tasks are set within the framework of this study to achieve this objective:

- 1) to consider the methodology of collecting official statistical information in tourism to assess its adequacy to modern realities;
- 2) to analyze statistical data on the Russian tourism development to study the trends and state of the industry;
- to analyze the key indicators of the Tourism Development Strategy in the Russian Federation for the period up to 2035 to compare the state's goals and objectives in the tourism industry and the current state of affairs.

Literature Review

In most countries of the world, tourism is recognized as a high-income industry, and in several countries, tourism is the primary source of revenue to the state budget. Tourism specialists regularly study the impact of tourism on the economy of a country or a particular region. The authors consider both the positive and negative effects of tourism on the economy, but generally emphasize the positive impact of development tourism on economic development, the well-being of the population, and poverty reduction (Chen & Chiou-Wei, 2009; Croes & Venegas, 2008; Holzner, 2011; Tang & Tan, 2015).



However, according to Matarrita-Cascante (2010), despite the positive effect of tourism development, local residents are not always ready for the upcoming changes, becoming a point of tension in this area. According to Tugcu (2014), tourism does not always lead to economic growth. Tugcu, having analyzed panel data on tourism in Europe, Asia, and Africa bordering the Mediterranean Sea for 1998concluded a bidirectional relationship between tourism development and economic growth in Europe, Asia, and the Mediterranean region. However, there is no such causal relationship in Africa. Brida, Matesanz, and Segarraa (2020) also write about the heterogeneous impact of tourism on economic growth. The analysis of the dynamics of economic growth and tourism development in 80 countries over 1995-2016 showed that they were heterogeneous. In this regard, countries with a high and low degree of interdependence were identified.

As for research in the field of tourism in Russia, the following areas can be distinguished. The first direction is research in tourism development and its strategy (Konovalova et al., 2018; Kulgachev et al., 2018; Yudina and Bushueva, 2020; Fedorova et al., 2020). Konovalova et al. (2018), which, based on Russia's tourism industry analysis, proposed a strategic model for its development. The study highlights the negative impact of the imposed international sanctions on Russia, namely the negative impact on the country's image.

Kulgachev et al. (2018) summarized statistical data on the main indicators characterizing Russia's inbound tourism development. Based on the analysis results. the following conclusions were formulated:

- the main tourist centers receiving foreign tourists are the federal cities of Moscow and St. Petersburg;
- educational and business purposes are the main goals of foreign tourists visiting the tourist regions of the Russian Federation;
- according to the statistics of the World Tourism Organization (UNWTO) in 2000-2016, the number of tourists that arrived in Russia increased by 1.45 times (from 22 to 32 million):
- the method of statistical accounting of tourists used in Russia is not perfect, does not give a complete and reliable picture of the tourist flow.

In Russia, tourism has recently been officially recognized as an industry that generates income for the state. In this regard, the Russian tourism industry is undergoing significant changes related tourism management, to development, and implementation of a tourism development strategy, the distribution of state support for implementing the most promising projects in the regions, etc. These issues are discussed in detail in various works of Russian authors. For example, Yudina and Bushueva (2020) analyzed the state policy in tourism development in the framework of the Tourism Development Strategy in the Russian Federation for the period until 2035.

The second research area in Russian tourism concerns cross-border tourism. Cross-border tourism between Russia and Poland is discussed in a study by Studzienieckia et al. (2016). Cross-border cooperation and the availability of "small border traffic" significantly increase the volume of cross-border tourism. Cross-border tourism between Russia and Finland is described in the Jakosuo (2011) study. The Jakosuo study states that the development of cross-border infrastructure has a positive impact on mutual tourist flows. Trade tourism between Russia and China is considered in Zhao (1994), scientific tourism between Russia and Finland in Makkonenab et al. (2018).

The third research area in the field of tourism is aimed at studying how to turn tourism into a high-budget branch of the Russian economy at the present stage and meet the needs of current and future generations for recreation, improving the quality of life of the population and maintaining the health of citizens (Chibir and Shirko, 2015: Gorbuntsova et al., 2019: Gorbunov et al., 2018).

Sustainable tourism development is also increasingly becoming a subject of study as one of the priority areas for solving various problems that arise in the process of tourism development. Almost all countries have developed sustainable tourism development programs that identify problem areas and offer solutions. The principles of sustainable tourism development are taken into account when planning and implementing the activities of tourism administrations in tourism. Programs have resulted in environmental protection, more conferences, meetings, workshops, and fewer conflicts involving local people and tourists (Andrades & Dimanche, 2017).

The implementation of sustainable tourism development principles allows increasing the competitiveness of Russia as a tourist destination. The issues of improving the competitiveness of the Russian tourist product, individual tourist services, and the principles of sustainable tourism development in full is one of the currently relevant topics discussed at various levels (Bianchi, 2018).

Methods

The study was conducted in the following phases:

- First of all, international and Russian academic literature on the impact of tourism on the development of the country's economy was studied.
- 2. Then the results of tourism development in Russia for 2011-2018 were analysed. The data source was based on the data portal of the Federal Agency for Tourism of the Russian Federation (2020).
- Then the target indicators of tourism development in Russia until 2035 were determined. The main data were taken from the Strategy of tourism development in the Russian Federation for the period until 2035.
- As a result of the study, the conclusions on the research topic were formulated and compared with the conclusions of other scholars.

The following general scientific research methods were used to prepare this study:

- analysis of the scientific literature on the stated topic;
- analysis of statistical data describing the development of tourism in the Russian Federation for 2014–2018;
- synthesis and generalization of the obtained results.

Results and Discussion

In 2009–2010 in Russia, the state staked on the development of inbound and domestic tourism. To achieve the corresponding indicators in Russia, the Federal Target Program (hereinafter FTP) "Development of domestic and inbound tourism in the Russian Federation (2011–2018)" was developed and adopted for implementation (Resolution No.644, 2011).

The main goal of the FTP was to increase the level of competitiveness of the Russian tourist market by developing the tourist and recreational complex, improving the quality of tourist services, and promoting national tourist products in the domestic and international tourist markets.

Target indicators for implementing this FTP were identified, which were required to be achieved by 2018. According to the results of the FTP implementation, the following results were achieved (Table 1).

Table 1.Target indicators for implementing of Federal Target Program "Development of domestic and inbound tourism in the Russian Federation (2011–2018)"

Pack No.	Indicator	Plan for 2018	Fact for 2018	Fact of the plan, %	Plan implementation, yes/no
1.	Number of citizens of the Russian Federation placed in collective accommodation facilities	35	62.2	177.7	Yes
1.	(CAF), million people		02.2	277.77	105
2.	Number of foreign citizens placed in CAF, million people	8.7	11.5	132.2	Yes
3.	CAF room fund area, thousand sq. m. Investments in fixed assets of accommodation	16,192	21,649	133.7	Yes
4.	facilities (hotels, places for temporary residence), million rubles	23,815.5	42,861	180.0	Yes
5.	Number of beds in the CAF, thousand units	1452	2,414.5	166.3	Yes
6.	Number of people working in CAF, thousand people	573.5	325.0	56.7	No
7.	Number of people working in travel agencies, thousand people	48	66.7	139.0	Yes
8.	Volume of paid tourist services rendered to the population, billion rubles	178	172.1	96.7	No
9.	Volume of paid services of hotels and similar accommodation facilities, billion rubles	220.5	255.7	116.0	Yes

Source: Federal Agency for Tourism of the Russian Federation, 2020





Thus, it can be concluded that the target indicators for the FTP 2011-2018 were achieved and exceeded, in addition to the volume of paid tourist services and the number of people working in the CAF.

In 2019, the Directive № 2129-R (2019) approved the Strategy of Tourism Development in the Russian Federation for the period until 2035 (hereinafter referred to as the Strategy). In accordance with this document, the

development of national tourism is carried out today based on an integrated approach. To achieve the Strategy goals, the necessary conditions will be created to promote highquality and competitive tourist products in the domestic and international tourist markets, strengthen the social role of tourism, and ensure the availability of tourist services and recreation for Russian citizens.

The key indicators of the Strategy are shown in Figure 1.

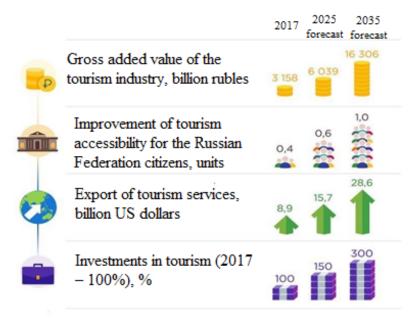


Figure 1. Key target indicators of tourism development in Russia until 2035. Source: Federal Agency for Tourism of the Russian Federation, 2020

Thus, as a result of the Strategy implementation by 2035, the gross value added of the tourism industry should increase by more than 5 times, the number of tourist trips made by one resident per year in his own country (the ratio of the number of RF citizens, placed in the CAF, to the population of Russia) should increase by more than 2 times, the export of tourist services – by more than 3 times, investments in tourism – by 3 times.

The Developed Strategy should solve the following main problems of the tourism and hospitality industry: the insufficiently high competitiveness of tourist products in the domestic and international markets, the low level of demand for tourist products from foreign and domestic tourists, the need to improve the system of regulating the tourism development.

It should be separately noted that in the context of the crisis caused by the pandemic that

affected tourism in 2020, Russia will experience significant difficulties, as well as the whole world, in implementing the planned programs for the development of not only tourism but also the economy as a whole. Therefore, federal and regional tourism development programs will need to be objectively adjusted in the coming years. This fully applies to the Strategy of tourism development in the Russian Federation for the period until 2035, which defines tourism development until 2035.

One of the measures to implement the tourism development tools in the Strategy for the period up to 2035 is the development of statistical accounting in tourism. Let us consider organizing statistical observation in tourism in more detail, since the effective development of tourism, in the authors' opinion, is impossible without the availability of timely and reliable statistical information reflecting the state and development of the tourism and hospitality industry in Russia. It is also important that in

recent years, active work has been carried out to unify statistical methodology and statistical tools with international standards, which will eventually allow for correct comparisons of statistical indicators in the tourism industry.

The authors will consider the main summary economic indicators (investment, finance, etc.) that characterize the state of this service sector to determine the structure of the types of economic activity in the tourism and hospitality industries.

The distribution of the number of organizations in the tourism and hospitality industry in the context of its economic activities is shown in Figure 2.

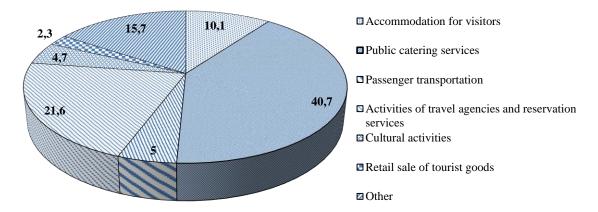


Figure 2. Distribution of the number of organizations by the collective grouping "Tourism" in the context of economic activities in 2018, %

Source: Federal Agency for Tourism of the Russian Federation, 2020

As shown in Figure 2, the largest number of enterprises and organizations in the tourism and hospitality industry is catering, followed by organizations of tourist services, other services, accommodation services, transportation services, cultural enterprises' services, and retail trade in tourist products.

However, by the amount of revenue (without VAT, excise taxes, and similar mandatory payments) in 2018 the first place is occupied by passenger transportation (59.8%), followed by food services (18.8%), other services (8.0%), accommodation services (7.1%), tourist services (3.6%), services of cultural enterprises (1.9%), retail trade of tourist goods (0.9%) (Federal Agency for Tourism of the Russian Federation, 2020).

The following indicators of tourism statistics usually present official statistical information

that characterizes the development of tourism in Russia:

- indicators of tourism development in Russia;
- key performance indicators of the CAF;
- key performance indicators of travel companies;
- selected indicators of tourism and hospitality industries;
- international comparisons.

The authors will analyze the official statistical information describing tourism development in the Russian Federation in recent years to characterize the social and economic development aspects of the tourism and hospitality industry.

Let us analyze the tourism development indicators in Russia for 2014–2018 (Table 2).



Table 2. *Tourism development indicators in the Russian Federation for 2014–2018*

Indicators	2014	2015	2016	2017	2018
Share of gross value added of the tourism					
industry in the GDP of the Russian	3.3	3.3	3.4	3.8	
Federation, %					
Volume of tourist services rendered to the population, billion rubles	147.5	158.3	161.3	166.5	172.1
Volume of spa services, billion rubles	92.3	110.5	120.0	112.3	124.8
Volume of paid services of hotels and					
similar accommodation facilities, billion	175.7	189.0	213.3	219.9	255.7
rubles					
Number of CAF, units	15,590	20,135	20,534	25,292	28,072
Number of rooms in CAF, thousand units	670.8	770.4	794.8	884.3	975.1
Number of seats in CAF, thousand units	1,573.3	1,762.6	1,848.1	2,167.9	2,414.5
Number of overnight stays in CAF, million units	184.0	212.2	216.8	253.0	279.0
Number of Russian citizens placed in CAF, thousand people	33,798.5	43,656.9	48,338.7	53,534.4	62,210.1
Number of foreign citizens placed in CAF, thousand people	4,607.9	5,627.3	6,092.2	8,028.8	11,483.8
Number of inbound tourist trips, thousand trips	25,438	26,852	24,571	24,390	24,551
Number of outbound tourist trips, thousand trips	42,921	34,390	31,659	39,629	41,964
Number of tourist companies, units	11,614	11,893	12,395	13,579	13,674
Number of Russian citizens sent on tours	1.074.2	2 629 2	2 204 2	2 205 4	2 274 6
in Russia, thousand people	1,974.2	2,628.2	3,284.2	3,285.4	3,374.6
Number of Russian citizens sent on foreign tours, thousand people	6,512.9	5,261.0	3,422.1	5,630.0	5,486.3
Travel services exports, billion US dollars	11.8	8.4	7.8	8.9	11.5
in % of total exports of services	17.9	16.3	15.4	15.5	17.8

Source: Federal Agency for Tourism of the Russian Federation, 2020

As shown in Table 2, in 2018, compared to 2014, the volume of tourist services provided to the population increased by 16.7%, which should be recognized as a reasonably good result in current conditions. Attention is drawn to the increase in indicators that characterize the development of the hotel industry. In particular, the volume of paid services of hotels and similar accommodation facilities for the reporting period increased by 45.3%, the number of CAF – by 80.1%, the number of rooms in the CAF – by 45.4%, the number of seats in the CAF – by 53.5%, the number of Russian citizens placed in the CAF – by 84.1%, the number of foreign citizens placed in the CAF - by 149.2 %. The above indicators demonstrate the dynamics of changes in the hotel industry since 2014.

Now let us look at the dynamics of indicators that characterize tourism development during the reporting period. In particular, the inbound tourist flow in 2018 was 24,551 thousand visits that correspond to a decline from 2014 to 3.5%,

the number of tourists visiting decreased by 2.2% of organized domestic tourists (travel through a travel agency) increased by 70.9%, the number of citizens of the Russian Federation sent to tours abroad, amounted to 5,486.3 thousand (a decrease compared to 2014, 15.8%), the number of travel agencies has declined 17.7% in total exports of travel services in 2018, the share of tourism services was 17.8%.

Thus, from 2014 to 2018, the hospitality industry showed a higher growth rate than the tourism industry. In the authors' opinion, among other factors, this is since major international sports events were held in Russia during this time.

Let us also analyze the main indicators of CAF activity in Russia for 2014–2018.

The structure of the CAF by type is shown in Figure 3.



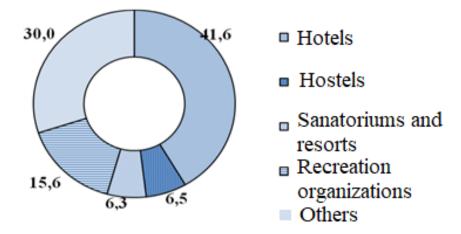


Figure 3. Distribution of CAF in Russia by type in 2018, % Source: Federal Agency for Tourism of the Russian Federation, 2020

As can be seen from Figure 3, in Russia in 2018, the largest share was made up of hotels -41.6%, recreation organizations -15.6%, spa organizations -6.3%, hostels -6.5%, and other accommodation facilities -30%.

Consider the distribution of the number of Russian citizens staying in hotels in 2018 (Figure 4).

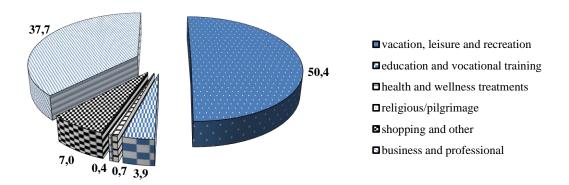


Figure 4. Distribution of the number of Russian citizens placed in hotels due to travel purposes in 2018, % Source: Federal Agency for Tourism of the Russian Federation, 2020

As follows from Figure 4, the largest number of Russian citizens staying in hotels traveled for leisure, vacation, and recreation -50.4%, for business and professional purposes -37.7%, for shopping -7.0%, for education and professional retraining -3.9%, for medical and wellness procedures -0.7%, for religious (pilgrimage) purposes -0.4%.

It should be noted that only in recent years, Russia began to study visitors according to the trip goals presented in Figure 4 (UNWTO method). In Russia, other travel purposes were traditionally used, for which tourists were studied.

Review of the main indicators of tourism firms for the period from 2014 to 2018. Consider the activities of Russian travel companies for 2014–2018 (Table 3).



Table 3. Activities of Russian travel companies in 2014–2018

Indicators	2014	2015	2016	2017	2018
Number of tourist companies	11,614	11,893	12,395	13,579	13,674
including those carrying out the following activities:					
tour operator	445	349	549	723	751
travel agency	9307	9701	9300	11,133	11,172
tour operator and travel agency	1306	1159	1479	1723	1751
Number of Russian tourists sent on tours,	8487.1	7889.2	6706.3	8915.4	8860.9
thousand people	0407.1	1009.2	0700.5	0913.4	8800.9
including:					
across Russia	1974.2	2628.2	3284.2	3285.4	3374.6
to foreign countries	6512.9	5261.0	3422.1	5630.0	5486.3
Funds received from the sale of tourist products, billion rubles	229.0	239.8	191.3	279.8	310.9
Amount of commission, agency, and other remuneration, billion rubles	17.6	18.2	16.4	21.7	24.4
Funds transferred to suppliers of tourist products					
for services rendered outside the Russian	173.7	165.5	111.9	198.7	226.1
Federation, billion rubles					

Source: Federal Agency for Tourism of the Russian Federation, 2020

As follows from Table 3, in 2018, the maximum number of travel agencies engaged in the travel agency, tour operator, or both types of activities was reached for the period from 2014. The number of tourists sent was the highest in 2017.

The largest amount of funds received from the sale of tourist products amounted to 310.9 billion rubles and was recorded in 2018.

Now the individual indicators of the Russian tourism and hospitality sector for 2014–2018 are considered. Let's analyze the dynamics of paid services in the tourism and recreation industry in 2014–2018 (Table 4).

Table 4.Paid services in the field of tourism and recreation in Russia for 2014–2018

Type of service	2014	2015	2016	2017	2018
Paid services to the population – total, million rubles, in actual prices	7,467,521	8,050,808	8,636,277	9,211,441	9,703,358
of these:					
tourist services	147,541	158,252	161,344	166,520	172,090
hotels and similar accommodation facilities	175,709	188,992	213,288	219,916	255,708
health resorts	92,300	110,513	120,009	112,305	124,783
Share in the total volume of paid services to the population, %					
tourist services	2.0	2.0	1.9	1.8	1.8
hotels and similar accommodation facilities	2.4	2.3	2.5	2.4	2.6
health resorts	1.2	1.4	1.4	1.2	1.3
Paid services to the population - total, in % of the previous year, at comparable prices	$101.0^{2)}$	98.9	100.7	101.4	101.4
of these:					
tourist services	94.6	96.0	95.0	99.6	100.5
hotels and similar accommodation facilities	103.5	102.6	109.6	108.9	112.5
health resorts	104.2	107.4	97.9	100.1	106.7

Source: Federal Agency for Tourism of the Russian Federation, 2020



As shown in Table 4, income from tourist services, hotel services, and similar accommodation facilities and spa services increased annually from 2014 to 2018. In the total volume of paid services to the population, the share of tourist services in 2018 was 1.8%, hotel services, and similar accommodation facilities – 2.6%, sanatorium and resort services – 1.3%. Simultaneously, the share of tourist

services in 2018 decreased by 0.2% compared to 2014. These data indicate a small percentage of paid services in tourism and recreation in the total volume of paid services to the population.

Consider the structure of foreign nationals' distribution in the CAF by individual constituent entities of the Russian Federation (Figure 5).

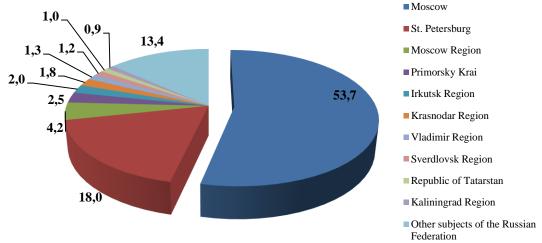


Figure 5. Distribution of the number of foreign citizens placed in the CAF by the subjects of the Russian Federation in 2018, %

Source: Federal Agency for Tourism of the Russian Federation, 2020

As follows from Figure 5, the largest number of foreigners in 2018 were located in Moscow (53.7%), St. Petersburg (18%), other subjects (13.4%), the Moscow Region (4.2%), Primorye Territory (2.5%), Krasnodar Territory (2%), Irkutsk Region (1.8%), Rostov Region (1.3%),

the Republic of Tatarstan (1.2%), Sverdlovsk Region (1.0%), and Vladimir Region (0.9%).

Consider the indicators of international comparison in the field of tourism and hospitality. International tourist arrivals by a foreign country are shown in Table 5.

Table 5. *International tourist arrivals in foreign countries for 2014-2017, million arrivals.*

Countries	2014	2015	2016	2017
Total, million arrivals	1133	1189	1235	1323
of these, by country:				
Australia	6.9	7.5	8.3	8.8
Austria	25.3	26.7	28.1	29.5
Germany	33.0	35.0	35.6	37.5
Greece	22.0	23.6	24.8	27.2
Spain	64.9	68.2	75.3	81.8
Italy	48.6	50.7	52.4	58.3
Canada	16.5	18.0	20.0	20.8
China	55.6	56.9	59.3	60.7
Mexico	29.3	32.1	35.1	39.3
Russia	25.4	26.9	24.6	24.4
UK	2.6	34.4	35.8	37.7
Turkey	39.8	39.5	30.3	37.6
France	83.7	84.5	82.7	86.9
Switzerland	9.2	9.3	9.2	9.9

Source: Federal Agency for Tourism of the Russian Federation, 2020





Table 5 shows international inbound tourism statistics based on UNWTO data. At the same time, citizens of the country living abroad and crew members are excluded. Arrivals of foreign tourists placed only in hotels and similar paid accommodation facilities are taken into account. Seasonal workers and border guards are excluded. Citizens of countries living abroad are included.

As can be seen, most tourists in 2017 visited France (86 million arrivals), Spain (81.8 million arrivals), China (60.7 million), Italy (58.3), etc. The indicators of Russia (24.4 million arrivals) in this series look relatively modest. Also, the degree of tourism development in Russia in 2018 can be estimated by comparing the number of domestic and foreign tourists per 100 residents of the Russian Federation compared to some of the leading countries in tourism (Figure

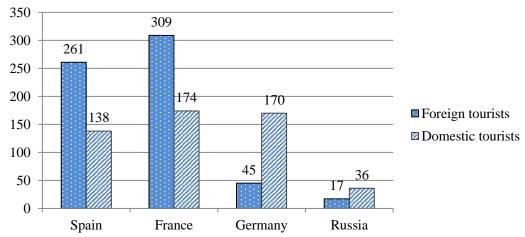


Figure 6. The number of domestic and foreign tourists per 100 inhabitants in different countries in 2018,

Source: Federal Agency for Tourism of the Russian Federation, 2020

Thus, the data in Figure 6 confirm that Russia is inferior to the leading European countries in terms of domestic and foreign tourists' ratio per 100 inhabitants. This fact proves the need for both more intensive tourism development in the Russian Federation's territory and more active attraction of tourist flows from abroad.

Thus, after analyzing the social and economic factors of the development of tourism and hospitality industries in the Russian Federation for 2014-2018, the conclusion is formulated: the Russian Federation should intensify tourism development. There are negative factors that hinder growth in the tourism and hospitality industry. According to some estimates, only 20% of Russia's tourism potential is being used so far (Andrades & Dimanche, 2017). In these conditions, it is necessary to develop social tourism, create conditions for the availability of tourist and excursion services for different categories of Russian citizens.

Conclusions

Considering the economic impact of tourism on the economy, one should not forget the social aspect of the tourism industry in Russia (employment, development of social tourism, creating a barrier-free environment for tourists, accessible treatment in sanatoriums and boarding houses on medical grounds for various categories of citizens in need, recreation as a factor in the restoration of human strength during a tourist trip or journey).

Besides, various studies indicate that during the financial crisis, the number of market participants is significantly reduced, many market participants are cooperating with larger players and get appropriate support for further work. Many participants are also characterized by a desire to diversify their activities to work effectively. Thus, the establishment of partnerships between participants who are leaders in the tourism sector is one of the most effective ways to develop tourism in the Russian Federation regions.

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